## Why Is Digital Discipleship and Evangelism Needed?

Digital discipleship and evangelism are ways to activate the social influence of a church membership, building bridges to the local community, developing a meaningful understanding of felt needs, and determining relevant ways to serve the community (both in and outside the church). It's also a strategy to scale up friendship evangelism and empower individuals to be actively involved in the larger goals and mission of your church.

As of 2017, the average person spends around two hours a day on social media, which adds up to **5 years and 4 months spent over a lifetime**<sup>1</sup>. When social media was ranked against other daily activities, it revealed that the average person will spend almost **three times as much**<sup>2</sup> time socializing on social media It's a way to reach seekers, especially young seekers.

as opposed to socializing in person. The **average adult spends most of their waking hours behind a screen**<sup>3</sup> for work, entertainment, education, and socializing.

These averages are across all age demographics. When we only look at people under 30, a dramatic increase in social and screen time spent is observed. Teens can occupy upwards of **9 hours a day on social media** or **behind a screen**<sup>4</sup>. However, millennials can spend up to **18 hours a day consuming media**<sup>5</sup> in the form of movies, podcasts, social media, video games, reading, etc. This is an astounding amount of time spent on digital devices. Research studies vary, but it's clear that increased use is only limited by the confines of a 24-hour day, and basic human needs such as sleep.

Only **20% of Americans regularly attend church**<sup>6</sup>, and only **2 in 10 millennials consider regular church attendance important**<sup>7</sup>. If we consider time spent "in church," a member who attends twice a week for a worship service and one other event only engages for four to five hours a week. How we respond to this reality either represents a challenge

<sup>1</sup> Asano, Evan. "How Much Time Do People Spend on Social Media? [Infographic]." *Social Media Today*, 4 Jan. 2017, www. socialmediatoday.com/marketing/how-much-time-do-people-spend-social-media-infographic.

<sup>2</sup> Asano, Evan. "How Much Time Do People Spend on Social Media? [Infographic]." *Social Media Today*, 4 Jan. 2017, www. socialmediatoday.com/marketing/how-much-time-do-people-spend-social-media-infographic.

<sup>3</sup> Fottrell, Quentin. "People Spend Most of Their Waking Hours Staring at Screens." *MarketWatch*, MarketWatch, 4 Aug. 2018, www.marketwatch.com/story/people-are-spending-most-of-their-waking-hours-staring-at-screens-2018-08-01.

<sup>4</sup> Anderson, Jenny. "Even Teens Are Worried They Spend Too Much Time on Their Phones." *Quartz*, Quartz, 23 Aug. 2018, qz.com/1367506/pew-research-teens-worried-they-spend-too-much-time-on-phones/.

<sup>5</sup> McCarthy, Niall, and Felix Richter. "Infographic: Millennials Rack Up 18 Hours of Media Use Per Day." *Statista Infographics*, 13 Mar. 2014, www.statista.com/chart/2002/time-millennials-spend-interacting-with-media/.

<sup>6</sup> Outreach Magazine. "7 Startling Facts: An Up Close Look at Church Attendance in America." *ChurchLeaders*, 19 July 2019, churchleaders.com/pastors/pastor-articles/139575-7-startling-facts-an-up-close-look-at-church-attendance-in-america.html. 7 "Study Analysis: 6 Reasons Why Only 2 in 10 Millennials Believe Church Attendance Is Important." The Christian Post, www.christianpost.com/news/study-analysis-6-reasons-why-only-two-in-10-millennials-believe-church-attendance-is-important-116882/.

or an untapped opportunity. These statistics may seem bleak for our mission, but there's another way to look at the situation.

**How can we reach the 80%?** Simple. We go and meet them where they spend their time, not where we want them to be. We have nine or more hours a day to connect with them. Part of this effort must utilize digital technologies to better understand behavior and needs before creating programs or resources that satisfy our assumptions about our target audience.

## People are googling for God.

Each year there are millions of Google searches for answers to questions like:

- Is God real?
- What happens when we die?
- How do I know I'm saved?
- Why is there so much suffering in the world?

There is a great need for the Adventist message of hope and wholeness. Many people are hurting, entertaining suicidal thoughts, or feel there is no hope for their situation. They turn to the internet for companionship, understanding, information, anonymity, and more. It's easier for them to pour their hearts out online than it is to come to a friend, neighbor, co-worker, or family member.

Thirty thousand people search the keywords "church online" every month, and they mostly find opportunities to watch people in a building. People searching for answers need more than a program to watch.

At any given time, 22-28% of people are in crisis in the United States and Canada, says Samuel Neves, Associate Director of Communications, General Conference of Seventhday Adventists. This amounts to 80 million+ people who need support. Crisis can be defined as loss of a loved one, illness, divorce, loss of a job, depression, drug addition, food insecurity, etc. For those who search for answers and comfort online, who is there to answer their questions and help them spiritually?

In addition, Neves says, the two main content categories people search online alone are religion and pornography. Both search categories are related to the need for relationships and connection. How can we steer seekers in a healthy direction?

**90% of surveyed people**<sup>8</sup> have used social media to communicate with a brand, and millennials prefer to reach out to an organization via social media rather than traditional channels like phone or email. This brings me to my next point: not everyone is ready to come to church; some are not even ready to discuss their issues in person. Over four million people visit North American Division church/ministry websites each year, and

<sup>8</sup> Sprout Social. "The Sprout Social Index, Edition VI: Shunning Your Customers on Social?" *Sprout Social*, 7 May 2019, sproutsocial.com/insights/data/q2-2016/.

countless more engage on social media. The Church can be a voice that answers back to those seeking help through these channels and help open a door for a seeker's spiritual experience.

**The digital mission field is vast and not restricted by geographical locations. 42% of the world's population**<sup>9</sup> is on social media, and **77% of Americans**<sup>10</sup> are on social media. Every inhabited continent is represented in the digital space. While Christianity is on the decline in the West, it has never been easier to reach people. I believe the next Great Awakening will be a digital one, and reaching the digital mission field is our generation's great commission.

"Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, and teaching them to obey everything I have commanded you. And surely I am with you always, to the very end of the age" (Matthew 28:19-20).

9 Phipps, Brett, et al. "Digital in 2018: World's Internet Users Pass the 4 Billion Mark." *We Are Social*, 30 Jan. 2018, wearesocial. com/blog/2018/01/global-digital-report-2018.

<sup>10</sup> Clement, J. "U.S. Population with a Social Media Profile 2019." *Statista*, 9 Aug. 2019, www.statista.com/statistics/273476/ percentage-of-us-population-with-a-social-network-profile/.

## DIGITAL DISCIPLESHIP & EVANGELISM ECOSYSTEM



The Adventist Church should be on the cutting edge of preaching and teaching present truth. We have around 1.2 million members in the North American Division. What if every church (approximately 5,500) became a digital missions hub with those 1.2 million members also serving as creatives, distributors, and engagers? We, as the Church body, could work together as content creators, engagers, and distributors to generate a mighty voice for sharing the gospel message. There is a significant amount of untapped potential when you consider the social influence of every individual, church, ministry, school, conference, union, etc. We could overwhelm our corner of the digital space with truth, hope, and wholeness.

In order to catch up and realize this dream, we must prioritize technology at all levels of the Church's structure. We must become as effective as secular organizations in getting our message out and reaching our target audiences.

Credit: Graphic designed by Jamie Domm